



## Paid Lunch Equity (PLE)



ISBE Nutrition Division  
SNP Back to School Conference  
July 23-24, 2019



## Paid Lunch Equity

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Illinois State Board of Education

Nutrition Division

217-782-2491 or 800-545-7892



## Paid Lunch Equity

- Section 205 of the Healthy, Hunger-Free Kids Act of 2010 requires SFA's participating in the NSLP to provide the same level of support for lunches served to students who are not eligible for free or reduced price lunches as they are for lunches served to students eligible for free lunches.
  - USDA does not want School Food Authorities subsidizing paid lunches with free student reimbursements.
  - USDA expects lunch prices to balance between free and paid students



## Paid Lunch Equity

Claim Rates		
Rates		
Category	Meal Rate	Rate
* School Lunch & Supper Program - Less than 60% Eligible	Free	3.3700
* School Lunch & Supper Program - Less than 60% Eligible	Reduced	2.9700
* School Lunch & Supper Program - Less than 60% Eligible	Paid	0.3700
School Breakfast Program - Non-Severe Need	Free	1.7900
School Breakfast Program - Non-Severe Need	Reduced	1.4900
School Breakfast Program - Non-Severe Need	Paid	0.3100
Illinois Free Breakfast & Lunch	Free	0.0400

\*National School Lunch rate includes an extra 6 cents.



## PLE – When Not to Use the Tool

- At or above the USDA Target Rate
- Submitted and Approved for Exemptions
- In Community Eligibility Provision (CEP)



## Paid Lunch Equity

- USDA Target Price for Paid Student Lunches
  - Free reimbursement is \$3.37 and paid reimbursement is \$0.37 (2018-19 rates).
  - Target rate has historically been free minus paid reimbursements
  - $\$3.37 - \$0.37 = \$3.00$  for 2019-20 Reimbursement
  - Charging \$3.00 or higher will ensure you are not subsidizing and not required to complete tool.



## Paid Lunch Equity

- Examples:
- Charging \$2.70 weighted average price for lunches
  - Adding in the \$0.37 from reimbursement, you receive \$3.07 per meal
  - Receiving \$3.37 for the free reimbursement.
- Charging the Target Price
  - Adding \$0.37 to the \$3.00 gives you \$3.37
  - Receiving \$3.37 for the free reimbursement



## Paid Lunch Equity Exemptions

- Raising Lunch prices based on tool result in noncompliance of Net Cash Resources
- USDA Memo SP 27-2019 states in Section 760 of the Consolidated Appropriations Act, 2019 (Public Law 116-6) that School Food Authorities with a positive or zero balance in its nonprofit food service account as of December 31, 2018, are exempt from the PLE requirements found in 7 CFR 210.14(e) for SY2019-20. School Food Authorities with a negative balance in the nonprofit school food service account as of December 31, 2018 must follow the PLE requirements when establishing their prices for paid lunches in SY2019-20





## Paid Lunch Equity Exemptions

- [PLExemption@isbe.net](mailto:PLExemption@isbe.net)

School Food Authority (District/School Name):	Agreement/RCDT# (00-000-000-00):
Contact Person:	Contact Phone:
City:	Contact Email:

1. Provide the balance in the nonprofit food service account as of December 31, 2018

Balance as of December 31, 2018:



## Paid Lunch Equity

- IF YOU ARE CHARGING AT OR ABOVE THE TARGET PRICE (\$3.00), NO TOOL NECESSARY FOR 2019-20
- The Paid Lunch Equity tool and Requirements
  - 2010-11 lunch Prices or Previous Year Completed Tool
  - Review Year PLE Tool
  - Current Lunch Prices
- Your options
  - Raise Lunch
  - Contribute Non Federal funds



## Paid Lunch Equity Tool

SY 2010-2011 Weighted Average Price Calculator			
Enter current prices and number of lunches sold at each price using October 2010 data.			
Monthly # of Paid Lunches	Paid Lunch Price	Monthly Revenue	SY 2010-11 Weighted Average Price
1,712	\$ 2.60	\$ 4,451.20	
4,125	\$ 2.35	\$ 9,693.75	
		\$ -	
		\$ -	
		\$ -	
		\$ -	
		\$ -	
		\$ -	
		\$ -	
		\$ -	
<b>5,837</b>		<b>\$ 14,144.95</b>	<b>\$ 2.42 is the SY2010-2011 weighted average price</b>



[Unrounded Requirement Finder](#) | 
 [SY 19-20 Price Calculator](#) | 
 [SY 19-20 NonFederal Calculator](#) | 
 [SY 19-20 Split Calculator](#) | 
 [SY 2019-20 REPORT](#)

[SY 10-11 Price Calculator](#)



# Paid Lunch Equity Tool

Step 1		
Enter the SY 2018-19 Unrounded Price Requirement in the box below	SY 2019-20 Weighted Average Price Requirement	
<i>This is found in Section 1: Box A of the SY 2018-19 REPORT from the SY 2018-19 tool or below (Price 2)</i>	Requirement price to the nearest cent	
\$ <b>2.92</b>	\$ 3.00	
<p><i>Note: Above prices are based on adjusting SY 2018-19 price requirement by the 2% rate increase plus the Consumer Price Index (2.68%)</i></p>		

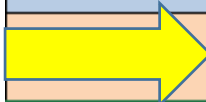
Complete if you do NOT know your SY 2018-19 Unrounded Price Requirement		
<b>Annual Unrounded Requirement Finder</b>		
Enter the SY 2010-11 Weighted Average Price below		
<i>** The weighted average price for SY 2010-11 is the weighted average of all paid lunch prices charged in the SFA</i>		
SY 2010-11 Weighted Average Price	Unrounded Price Requirements	
	Price 1: SY 2017-18 Requirement price to the nearest cent	Price 2: SY 2018-19 Requirement price to the nearest cent
\$ 2.42	\$ 2.86	\$ 2.92


  

[Unrounded Requirement Finder](#) | 
 [SY 19-20 Price Calculator](#) | 
 [SY 19-20 NonFederal Calculator](#) | 
 [SY 19-20 Split Calculator](#) | 
 [SY 2019-20 REPORT](#) | 
 [SY 18-19 Price Calculator](#) | 
 [SY 10-11 Price Calculator](#)



## Paid Lunch Equity Tool

Step 1	
Enter the SY 2018-19 Unrounded Price Requirement in the box below	SY 2019-20 Weighted Average Price Requirement
<i>This is found in Section 1: Box A of the SY 2018-19 REPORT from the SY 2018-19 tool or below (Price 2)</i>	Requirement price to the nearest cent
 2.92	\$ 3.00
<i>Note: Above prices are based on adjusting SY 2018-19 price requirement by the 2% rate increase plus the Consumer Price Index (2.68%)</i>	
<b>A. SY 2018-19 Weighted Average Price Requirement*:</b>	
<i>*This price will be entered into the SY 2019-20 tool to determine the SY 2019-20 weighted average price requirements</i>	
<b>\$2.92</b>	
<b>B. Optional Price ROUNDED DOWN to nearest \$0.05 cents:</b>	
<b>\$2.90</b>	



<a href="#">Unrounded Requirement Finder</a>	<a href="#">SY 19-20 Price Calculator</a>	<a href="#">SY 19-20 NonFederal Calculator</a>	<a href="#">SY 19-20 Split Calculator</a>	<a href="#">SY 2019-20 REPORT</a>	<a href="#">SY 18-19 Price Calculator</a>	<a href="#">SY 10-11 Price Calculator</a>
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## Paid Lunch Equity Tool

SY 2019-20 Weighted Average Price Requirement		SY 2018-19 Weighted Average Price Calculator			
Requirement price to the nearest cent	Optional price requirement ROUNDED DOWN to nearest 5 cent	Enter the paid prices and number of paid lunches sold at each price for <b>October 2018</b> .			
\$ 3.00	\$ 3.00	Monthly # of Paid Lunches	Paid Lunch Price	Monthly Revenue	SY 2018-19 Weighted Average Price
		1,712	\$ 3.00	\$ 5,136.00	
		4,125	\$ 2.75	\$ 11,343.75	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
				\$ -	
		5,837		\$ 16,479.75	\$ 2.82
<i>Note: Above prices are based on adjusting SY 2018-19 price requirement by the 2% rate increase plus the Consumer Price Index (2.68%)</i>		<i>Note: SY 2018-19 Weighted Average Price equal to or above the target price of \$3.00 are compliant for SY 2019-20. \$3.00 is the difference between the Free and Paid reimbursement rates for SY 2018-19.</i>			



- [Unrounded Requirement Finder](#)
- [SY 19-20 Price Calculator](#)
- [SY 19-20 NonFederal Calculator](#)
- [SY 19-20 Split Calculator](#)
- [SY 2019-20 REPORT](#)
- [SY 18-19 Price Calculator](#)
- [SY 10-11 Price Calculator](#)



## Paid Lunch Equity Tool

Total Price Increase for SY 2019-20	
\$	0.18

Required price increase for SY 2019-20 (with 10 cent cap)	
\$	2.92

Remaining increase carried forward to SY 2020-21	
\$	0.08

Remaining credit carried forward to SY 2020-21	
\$	-



OPTIONS:

Raise \$0.10 to become compliant  
Or  
Contribute Nonfederal Funds

- [Unrounded Requirement Finder](#)
- [SY 19-20 Price Calculator](#)
- [SY 19-20 NonFederal Calculator](#)
- [SY 19-20 Split Calculator](#)
- [SY 2019-20 REPORT](#)
- [SY 18-19 Price Calculator](#)
- [SY 10-11 Price Calculator](#)



## Paid Lunch Equity Tool

SY 2019-20 Weighted Average Price Requirement	
Requirement price to the nearest cent	Optional price ROUNDED DOWN to nearest 5 cent
\$ 3.00	\$ 3.00
<i>Note: Above prices are based on adjusting SY 2018-19 price requirement by the 2% rate increase plus the Consumer Price Index (2.68%)</i>	

Current Weighted Average Paid Price	
Enter in the current weighted average paid lunch price. <i>Note: If SFA did not change the weighted average paid lunch price in SY 2011-12, SY 2012-13, SY 2013-14, SY 2014-15, SY 2015-16, SY 2016-17 or SY 2017-18 enter the SY 2010-11 weighted average price. Otherwise, click the link below.</i>	
\$ 2.82	<a href="#">Click here to determine SY 2018-19 weighted average price</a>

Non-Federal Source Contribution Calculator for SY 2019-20		
Enter the total paid lunch count (for all prices). <i>**Annual/Non-Federal Source funds for SY 2019-20 are estimated based on the ACTUAL lunch count entered below</i>		
Enter annual # of Paid Lunches for SY 2017-18**	TOTAL Price Increase for SY 2019-20	TOTAL SY 2019-20 Annual Non-Federal Source Contribution
26,563	\$ 0.18	\$ 4,781.34
<i>Note: Total price increase for SY 2019-20 is based on the difference between the weighted average price entered above and SY 2019-20 rounded DOWN requirement.</i>		



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- [SY 18-19 Price Calculator](#)
- [SY 10-11 Price Calculator](#)





## Paid Lunch Equity Tool

Enter total amount of Non-Federal Source Funds Contributed for SY 2011-12 through SY 2018-19	Annual Non-Federal Source Contribution Requirement for SY 2019-20
	\$ 4,781.34

Price Increase Requirement for SY 2019-20 (with \$0.10 cent cap)	SY 2019-20 Annual Non-Federal Source Contribution (with \$0.10 cent cap)
\$ 0.10	\$ 2,656.30

 Required Contribution

Remaining Annual Non-Federal Source Contribution carried forward to SY 2020-21
\$ 2,125.04

Remaining Credit carried forward to SY 2020-21
\$ -



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- [SY 18-19 Price Calculator](#)
- [SY 10-11 Price Calculator](#)



## Non Federal Fund Contributions

### Allowable

- School Related Organizations
- Per-Lunch Reimbursements  
(State Funds only)
- State Revenue Matching Funds
- Donations from District families

### Unallowable

- Breakfast Program Funds
- Free/Reduced Price Meal  
revenues



## Paid Lunch Equity - Recap

- USDA does not want paid lunches to be supplemented by free reimbursement
- Charge at or above Target Price and you will not have to do the tool
- If below target price on your tool, only REQUIRED to raise \$0.10 for compliance
- You may raise the \$0.10 for compliance, raise to target, or contribute non Federal funds



## Paid Lunch Equity - \$0.10 Increase

- If below target price on your tool, only REQUIRED to raise \$0.10 for compliance
- \$0.10 Increase is a requirement, but only a minimum requirement, raise above \$0.10 at your discretion
- \$0.10 increase ONLY applies to PAID LUNCHESES
- Reduced Price to Students MAX is \$0.40 (Lunch) and \$0.30 (Breakfast)



## Questions

- Mike Gogerty
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  - 217-782-2491 or 800-545-7892
- Christina Smith
  - [csmith@isbe.net](mailto:csmith@isbe.net)
- Toby Turek
  - [rturek@isbe.net](mailto:rturek@isbe.net)



## Revenue from Nonprogram foods



**ISBE Nutrition Division  
SNP Back to School Conference  
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## Revenue from Nonprogram Foods

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## Revenue from Nonprogram foods

- The Healthy Hunger Free Kids Act requires that School Food Authorities (SFAs) charge prices for Non Program Foods at or above cost to purchase the non program foods.
- Non Program Foods are any foods that are not reimbursed to the program





## Revenue from Nonprogram foods

- Non Reimbursable Foods
  - Vending Machines
  - A la Carte Items
    - Second Meals/entrees
    - Snacks
  - Adult Meals
  - Catered Meals
    - Generally to other programs within district that do not prepare their own food
    - Events within the district that Food Services purchases the food



## Revenue from Nonprogram foods

- Tools to determine compliance for self operation and Food Service Management (FSMC)
  - Self Operation
    - Revenue from Nonprogram Foods Tool
    - 5 Day Tool
    - Other
      - Spreadsheet covering cost, sales, production, and profits
  - Food Service Management Companies
    - Contract with FSMC
    - Original Bid Summary FSMC responded to.



## Revenue from Nonprogram foods Self Operating Tools

USDA FOOD AND NUTRITION SERVICE

<b>Nonprogram Revenue Calculator</b>		
Enter the cost for reimbursable meal, cost of nonprogram food and total revenue		
<a href="#">Cost for Reimbursable Meal Food</a>	\$	203,630
<a href="#">Cost of Nonprogram Food</a>	\$	76,111
<a href="#">Total Food Costs</a>	\$	279,741
<a href="#">Total Nonprogram Food Revenue</a>	\$	126,131
<a href="#">Total Revenue</a>	\$	266,728
Minimum portion of revenue from nonprogram funds		27%
Minimum Revenue Required from the Sale of Nonprogram Foods	\$	72,571
Additional Revenue Needed to Comply	\$	-



## Revenue from Nonprogram foods Self Operating Tools

Short Description	FINAL COST	RETAIL	# SOLD	COST 15-16	SALES 15-16	PROFIT
BAKERY ITEM	\$ 0.20	\$ 0.25	19133	\$ 3,826.60	\$ 4,783.25	\$ 956.65
BAGEL/CREAM CHE	\$ 0.79	\$ 0.75	387	\$ 305.73	\$ 290.25	\$ (15.48)
BIS & GRAVY	\$ 0.42	\$ 1.25	379	\$ 159.18	\$ 473.75	\$ 314.57
BREAKFAST PIZZA	\$ 0.34	\$ 1.25	312	\$ 106.08	\$ 390.00	\$ 283.92
BREAKFAST SAND	\$ 1.35	\$ 1.25	1121	\$ 1,513.35	\$ 1,401.25	\$ (112.10)
BAKED POTATO	\$ 0.97	\$ 1.50	149	\$ 144.53	\$ 223.50	\$ 78.97
BREADSTICK/BOSCO	\$ 0.27		664	\$ 179.28	\$ -	\$ (179.28)
CHEESEBURGER	\$ 0.17	\$ 1.25	551	\$ 93.67	\$ 688.75	\$ 595.08
COTT. CHEESE	\$ 0.34	\$ 0.50	313	\$ 106.42	\$ 156.50	\$ 50.08
CORN DOG/MINI	\$ 0.57	\$ 1.50	968	\$ 551.76	\$ 1,452.00	\$ 900.24
CEREAL BOWL/BAR	\$ 0.26	\$ 0.75	526	\$ 136.76	\$ 394.50	\$ 257.74
CEREAL BAR	\$ 0.39	\$ 0.75	270	\$ 105.30	\$ 202.50	\$ 97.20
CHEESE BOWL	\$ 0.21	\$ 0.50	560	\$ 117.60	\$ 280.00	\$ 162.40
CHEF SALAD	\$ 0.67	\$ 1.75	504	\$ 337.68	\$ 882.00	\$ 544.32
CHIPS	\$ 0.38	\$ 0.50	18494	\$ 7,027.72	\$ 9,247.00	\$ 2,219.28
CHEESE STICK	\$ 0.24	\$ 0.50	1137	\$ 272.88	\$ 568.50	\$ 295.62
CHICKEN ALFREDO	\$ 1.05	\$ 1.50	48	\$ 50.40	\$ 72.00	\$ 21.60
CHICKEN NOODLES	\$ 0.79	\$ 1.50	55	\$ 43.45	\$ 82.50	\$ 39.05
CHICKEN SAND	\$ 0.56	\$ 1.50	1507	\$ 843.92	\$ 2,260.50	\$ 1,416.58
CHICKEN WINGS HOT/BBQ	\$ 0.44	\$ 1.50	439	\$ 195.21	\$ 658.50	\$ 463.29
CHICKEN NUGGETS	\$ 0.38	\$ 1.50	2473	\$ 939.74	\$ 3,709.50	\$ 2,769.76
CINNAMON ROLL	\$ 0.31	\$ 1.00	426	\$ 132.06	\$ 426.00	\$ 293.94
CRACKERS	\$ 0.36	\$ 0.50	512	\$ 184.32	\$ 256.00	\$ 71.68
DONUT GLAZED	\$ 0.47	\$ 1.00	2868	\$ 1,347.96	\$ 2,868.00	\$ 1,520.04
DELI SANDWICH	\$ 0.78	\$ 1.50	4957	\$ 3,882.28	\$ 7,435.50	\$ 3,553.22
EGG OMELET	\$ 0.32	\$ 1.25	106	\$ 33.92	\$ 132.50	\$ 98.58
FR. FRIES	\$ 0.17	\$ 0.75	256	\$ 43.52	\$ 192.00	\$ 148.48

FRUIT CUP/FRESH	\$ 0.46	\$ 0.50	6396	\$ 2,933.85	\$ 3,198.00	\$ 264.15
FRUIT SNACK/FRUIT ROLL UP	\$ 0.25	\$ 0.50	4466	\$ 1,116.50	\$ 2,233.00	\$ 1,116.50
GATORADE	\$ 1.06	\$ 1.50	4134	\$ 4,382.04	\$ 6,201.00	\$ 1,818.96
GRANOLA BAR	\$ 0.26	\$ 0.50	5115	\$ 1,329.90	\$ 2,557.50	\$ 1,227.60
HAMBURGER	\$ 0.58	\$ 1.00	428	\$ 248.24	\$ 428.00	\$ 179.76
HASH BROWN CASS	\$ 0.52	\$ 1.25	244	\$ 126.88	\$ 305.00	\$ 178.12
HASH BROWN PATY	\$ 0.36	\$ 0.50	131	\$ 47.16	\$ 65.50	\$ 18.34
HOT DOG	\$ 0.70	\$ 1.00	432	\$ 302.40	\$ 432.00	\$ 129.60
ICE CREAM	\$ 0.47	\$ 0.50	1116	\$ 524.52	\$ 558.00	\$ 33.48
IZZE DRINK/SWITCH	\$ 0.52	\$ 1.00	4321	\$ 2,246.92	\$ 4,321.00	\$ 2,074.08
JOHNNY RIB	\$ 0.68	\$ 1.50	608	\$ 413.44	\$ 912.00	\$ 498.56
LARGE JUICE	\$ 1.06	\$ 1.25	2807	\$ 2,975.42	\$ 3,508.75	\$ 533.33
LARGE MILK	\$ 0.76	\$ 1.00	5564	\$ 4,228.64	\$ 5,564.00	\$ 1,335.36
MAC & CHEESE	\$ 0.71	\$ 1.50	44	\$ 31.24	\$ 66.00	\$ 34.76
LARGE MUFFIN	\$ 0.71	\$ 1.00	121	\$ 85.91	\$ 121.00	\$ 35.09
MILK	\$ 0.25	\$ 0.30	16892	\$ 4,223.00	\$ 5,067.60	\$ 844.60
SMALL MUFFIN	\$ 0.30	\$ 0.50	420	\$ 126.00	\$ 210.00	\$ 84.00
MASHED POTATOES	\$ 0.12	\$ 0.75	172	\$ 20.64	\$ 129.00	\$ 108.36
NACHOS	\$ 0.48	\$ 1.00	592	\$ 284.16	\$ 592.00	\$ 307.84
ORANGE CHICKEN	\$ 0.79	\$ 1.50	117	\$ 92.43	\$ 175.50	\$ 83.07
OATMEAL CREME PIE	\$ 0.12	\$ 0.50	2257	\$ 270.84	\$ 1,128.50	\$ 857.66
PROPEL	\$ 0.96	\$ 1.50	3972	\$ 3,813.12	\$ 5,958.00	\$ 2,144.88
FRENCH TOAST STICKS	\$ 0.29	\$ 1.25	226	\$ 65.54	\$ 282.50	\$ 216.96
PBJ SAND	\$ 0.53	\$ 1.00	3379	\$ 1,790.87	\$ 3,379.00	\$ 1,588.13
POPCORN CHICKEN	\$ 0.38	\$ 1.50	11	\$ 4.18	\$ 16.50	\$ 12.32
PIZZA SLICE	\$ 0.77	\$ 1.50	6702	\$ 5,160.54	\$ 10,053.00	\$ 4,892.46
PACKAGED COOKIE	\$ 0.26	\$ 0.75	3034	\$ 788.84	\$ 2,275.50	\$ 1,486.66
PRETZEL	\$ 0.27	\$ 1.00	223	\$ 60.21	\$ 223.00	\$ 162.79



## Revenue from Nonprogram foods Self Operating Tools

POP TART	\$ 0.31	\$ 0.75	1495	\$ 463.45	\$ 1,121.25	\$ 657.80
PUDDING CUP	\$ 1.06	\$ 0.50	244	\$ 258.64	\$ 122.00	\$ (136.64)
PANCKE WRP SAUS	\$ 0.40	\$ 1.25	242	\$ 96.80	\$ 302.50	\$ 205.70
QUESADILLA	\$ 0.46	\$ 1.50	39	\$ 17.94	\$ 58.50	\$ 40.56
SAUSAGE PATTY	\$ 0.26	\$ 0.50	66	\$ 17.16	\$ 33.00	\$ 15.84
SCRMBL EGG BAKE	\$ 0.32	\$ 1.25	108	\$ 34.56	\$ 135.00	\$ 100.44
SMALL JUICE	\$ 0.11	\$ 0.30	337	\$ 37.07	\$ 101.10	\$ 64.03
SOUP	\$ 0.96	\$ 1.50	816	\$ 783.36	\$ 1,224.00	\$ 440.64
SPAGHETTI & MEA	\$ 0.82	\$ 1.50	23	\$ 18.86	\$ 34.50	\$ 15.64
SALISBURY STEAK	\$ 0.68	\$ 1.50	26	\$ 17.68	\$ 39.00	\$ 21.32
BOTTLED TEA	\$ 1.10	\$ 1.50	1437	\$ 1,580.70	\$ 2,155.50	\$ 574.80
HARD SHELL TACO (2)	\$ 0.71	\$ 1.50		\$ -	\$ -	\$ -
SOFT SHELL TACO (2)	\$ 0.63	\$ 1.50	295	\$ 185.85	\$ 442.50	\$ 256.65
VITA SPKL WATER	\$ 0.89	\$ 1.50	3893	\$ 3,464.77	\$ 5,839.50	\$ 2,374.73
VEG. BOWL	\$ 0.44	\$ 0.50	548	\$ 241.12	\$ 274.00	\$ 32.88
WATER	\$ 0.44	\$ 0.75	17264	\$ 7,596.16	\$ 12,948.00	\$ 5,351.84
WAFFLE STICKS	\$ 0.35	\$ 1.25	112	\$ 39.20	\$ 140.00	\$ 100.80
WL NACHOS	\$ 0.74	\$ 1.50	637	\$ 471.38	\$ 955.50	\$ 484.12
WALKING TACO	\$ 0.50	\$ 1.50	26	\$ 13.00	\$ 39.00	\$ 26.00
YOGURT	\$ 0.28	\$ 0.50	1090	\$ 305.20	\$ 545.00	\$ 239.80
YOGURT PARFAIT	\$ 0.70	\$ 1.00	134	\$ 93.80	\$ 134.00	\$ 40.20
				\$ 76,111.45	\$ 126,131.45	\$ 50,020.00





## Revenue from Nonprogram foods with Food Service Management Company



# Revenue from Nonprogram foods with Food Service Management Company

PER MEAL RATES AND FEES MUST BE QUOTED AS IF NO USDA FOODS WILL BE RECEIVED

	Projected Annual Units	Rate Per Unit	Estimated Total**
1. Reimbursable Breakfasts (with milk)	1. 66,864	1. _____	1. _____
2. Reimbursable Lunches* (with milk)	2. 260,568	2. _____	2. _____
3. Management Fee Per School Meal (breakfasts and lunches)	3. 327,432	3. _____	3. _____
4. A la Carte Equivalents Fee*	4. 63,130	4. _____	4. _____
5. A la Carte Management Fee	5. XXXXXXXX	5. _____	5. _____
6. Reimbursable After-School Snacks	6. XXXXXXXX	6. _____	6. _____
7. Special Milk	7. XXXXXXXX	7. _____	7. _____
8. Summer Breakfast	8. 6,522	8. _____	8. _____
9. Summer Lunch	9. 100	9. _____	9. _____

Total Estimated Amount of Bid\*\* \$ \_\_\_\_\_

\*Bid rates must be the same

Equivalency Factor for 2019-20 is 3.7525





## Revenue from Nonprogram foods with Food Service Management Company

- A la Carte Equivalency Factor must be higher than the A la Carte Equivalency Fee
- Formula used
  - Total Dollars in A la Carte Sales/ Factor = Equivalent Meals x Fee = Charges to SFA
  - Invoice will show Equivalent Meals, Fee, and total charges



## Revenue from Nonprogram Foods Adult meals

- FNS Instruction 782-5 Rev. 1 Pricing of Adult Meals
- Requirement for Adult Meals will be \$0.40 [PAL (Planned Assistance Level) + IL Free] above highest student rate (Non CEP Districts) or Free Reimbursement (CEP Districts)
- ISBE Suggested addition \$0.50



## Revenue from Nonprogram Foods Adult meals

- Nonpricing Programs, Community Eligibility Provision (CEP)
  - Free Reimbursement + PAL = Minimum price to charge adults
  - $\$3.29 + \$0.40 = \$3.69$  (Federal Regulation)
  - $\$3.29 + \$0.50 = \$3.79$  (ISBE Suggestion)
- Pricing Programs (District sets lunch prices per PLE Tool)
  - Highest paid student price + PAL = Minimum price charged to adults
  - $\$2.90 + \$0.40 = \$3.30$
  - $\$2.90 + \$0.50 = \$3.40$



## Revenue from Nonprogram Foods Adult meals

- FNS Instruction 782-5 Rev. 1
  - “Meals served to adults who are directly involved in the operation and administration of the school nutrition programs may, at the discretion of the SFA, be furnished at no charge.”
    - Cost are still incurred by the district
    - Use Discretion



## Questions

- Mike Gogerty
  - [mgogerty@isbe.net](mailto:mgogerty@isbe.net)
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