# Tools for Successful Menu Recordkeeping 

Judy Foster<br>jfoster@isbe.net

Equity • Quality • Collaboration • Community

## Agenda

- Menus
- Production Record (PR)
- Child Nutrition (CN) Label
- Product Formulation Statement (PFS)
- Nutrition Label
- Standardized Recipe
- Modified Meal Form


## Quick Trivia

- How long must you keep menu recordkeeping documents?
Recipes



## Nutrition Facts

Modified Meal Forms

## Menus

The meal pattern requirements are the foundation for the menu.

Decide how many choices daily.

Select entrees, then add other components.

Consider cycle menus.

Post menu on serving line.

## Production Records

## Production Records (PR)

 drive your program!List specific foods, condiments and milk types.

## May have multiple

pages each day.

By meal service.

- Before the meal service
- During the meal service
- After the meal service
- Planned
- Prepared
- Served
- Fruit/veggie bar
- Deli line
- Prepared hot foods
- Breakfast
- Lunch
- Snack


## Production Record

Site: $\qquad$ Menu:
Meal Date: $\qquad$
Total \# of Projected Reimbursable Meals: $\qquad$
*It is recommended that a separate production record be completed for each meal service line, as it is a requirement that EACH service line must meet the meal pattern requirements.


## Sample Format Production Record

Site
Meal Date $\qquad$

Total Projected Reimbursable Lunches $\qquad$

| Food Item Used and Form | Recipe or Product (Name and | Grade | Portion Slze (Number/ | Student Projected | Total Projected | Amount of Food Used** (Weight or | Student Servings | A la Carte Servings | Adult Servings | Leftovers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Weight/ Quantity) |  |  |  |  |  |  |  |
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NOTE: All foods, including condiments and milk, must be included daily.
*Portion size: must be same as planned. Use separate line if adjusted for age.
"*Amount of food used based on USDA Food Buying Guide or USDA recipe.
https://www.isbe.net/Documents/Sample-Prod-Record.pdf
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## Preproduction Information

| May |
| :---: |
| complete |
| in |
| advance. |
|  |
|  |

Menu/food items - all choices must be listed. This includes entrees, grains, vegetables, fruits, condiments, and milk.

```
Recipe name/\# - i.e. USDA Beef Taco Pie or Kansas B-131 Breakfast Pita
or
```

Brand/product \# - i.e. Tyson 54365 or Jennie-O 38671
Planned/projected number of portions and serving sizes for each grade group and adults

Total amount of food prepared (for example, number of servings, pounds, cans, etc.)

## Serving Sizes

- Serving sizes must be listed as they appear on the meal pattern charts.
- Fruits and vegetables listed in volume (cups)
- Meat/meat alternate listed in weight (oz)
- Grain listed in weight (grams, oz)


## Serving Size Exceptions

- If the food is packaged or comes in portions, then the serving size should match the manufacturer's CN label or PFS crediting information.

| Food Item | Example |
| :--- | :--- |
| Cheese Stick | 1 ea |
| Juice Cup | 1 ea |
| Tortilla Chips | 11 chips |
| Chicken Strips | 2 strips |
| Popcorn Chicken | 12 pcs |
| Cherry Tomatoes | 8 ea |
| Hamburger/Bun | 1 sandwich |
| Bread | 2 slices |

## Day of Service Information

|  |
| :--- |
| Complete |
| During |
| Meal |
| Production |
| and |
| Service |
|  |

> Total amount of food prepared (for example, number of servings, pounds, cans, etc.)

Number of reimbursable meals served (indicate this information for each grade group)

Actual number of non-reimbursable meals served (adults or a la carte sales)

Leftovers and substitutions

## Sample Production Record

## REQUIRED AFTER SERVICE Production Record

## Site: Apple Elementary School

Meal Date: $\quad$ August $\mathbf{2 8}^{\text {th }}, 2019$

Chicken Nuggets
Steamed Broccoli Fresh Baby Carrots Mixed Fruit
1\% White/Fat Free Choc(1/2 c F)

Total Projected Reimbursable Lunches $\qquad$ 175 $\qquad$

| Food Item Used and Form | Recipe or Product | Grade | Portion Size* (Number) | Student Proiected | Total Projected | Amount of Food Used** (Weight or | Student <br> Servings | A la Carte Servings | Adult Servings | Leftovers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number) |  | Weight/ Quantity) | Servings | Servings | Quantity) | Actual |  |  |  |
| Chicken Nuggets, breaded and baked | $\begin{gathered} \hline \text { Tyson } \\ 5325 \\ \hline \end{gathered}$ | K-8 | 5 each | 175 | 180 | 8 Bags | 168 | 2 | 5 | 5 |
| Steamed Broccoli, Frozen | R-175 | K-8 | 1/2 Cup | 75 | 80 | 12\# (4 Bags) | 70 | 0 | 3 | 7 |
| Baby Carrots, Fresh | $\mathrm{R}-100$ | K-8 | 1/2 Cup | 150 | 155 | 25\# (5 Bags) | 135 | 0 | 5 | 15 |
| Mixed Fruit, in pear juice | $\mathrm{R}-210$ | K-8 | 1/2 Cup | 140 | 145 | 6 \#10 Cans | 131 | 1 | 4 | 9 |
| 1\% White Milk | R-001 | K-8 | Carton | 36 | 50 | 50 cartons | 32 | 10 | 2 | 6 |
| Fat Free Chocolate Milk | R-002 | K-8 | Carton | 112 | 150 | 150 cartons | 112 | 25 | 1 | 12 |
|  |  |  |  |  |  |  |  |  |  |  |
| BBQ Sauce Packets | Heinz | K-8 | 12 gr | 100 | 100 | 100 Packets | 65 | 0 | 0 | 35 |
| Ketchup Packets | Heinz | K-8 | 9 gr | 100 | 100 | 100 Packets | 60 | 0 | 0 | 40 |
| Ranch Packets | Hidden Valley | K-8 | 12 gr | 100 | 100 | 100 Packets | 90 | 0 | 0 | 10 |
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State Board of https://www.isbe.net/Documents/Sample-Prod-Record.pdf Education

## Food Buying Guide (FBG)

- Provides yield data for over 2,100 food items.
- Use to determine the right amount of food to buy or prepare to ensure the food item is contributing towards the meal pattern requirements as planned.


## FBG Training Resources

## Webinar

Demonstrations
https://www.fns.usda.g ov/tn/food-buying-guide-training-resources

User Manual
https://foodbuyingguide .fns.usda.gov/Home/Ho me
$\square P R$

## Search Results

| Meal Component | Category / Subcategory | FoodAs Purchased, AP | Purchase Unit | Servings <br> per <br> Purchase <br> Unit, EP | Serving Size per Meal Contribution |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vegetables | Dark Green Vegetables BROCCOLI | Broccoli, frozen <br> Florets Trimmed Indudes USDA Foods, No salt abded | Found | 14.00 | $1 / 4$ cup cooked vegetable |

Broccoli, frozen (florets, Trimmed)
Every 1 pound purchased is equivalent to 14 servings at $1 / 4$ cup cooked vegetable.
16 ounces ( 1 pound) divided into 14 servings equals 1.143 oz for each $1 / 4$ cup serving.
If you are offering $1 / 2$ cup servings, then 1 pound will yield 7 servings. Each serving will weigh 2.286 oz .

## Broccoli, Frozen

If you need $80-1 / 2$ cup servings, how many total pounds of frozen broccoli do you need?

1. 1 pound yields $7-1 / 2$ cup servings

$$
80 / 7=11.43 \text { pounds }
$$

2. $1 / 2$ cup serving is equivalent to 2.286 oz .
```
80 x 2.286 oz = 182.88 oz
182.88/16oz = 11.43 pounds
```


## Search Results

| Meal Component | Category / Subcategory | FoodAs Purchased, AP | Purchase Unit | Servings <br> per <br> Purchase <br> Unit, EP | Serving Size per Meal Contribution |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vegetables | Red/Oange Vegetables CARROTS | Carrots, fresh Baby Readyto-use | Pound | 12.00 | $1 / 4$ cup raw vegetable |

Carrots, fresh (Baby, Ready-to-Use)
Every 1 pound purchased is equivalent to 12.90 servings at $1 / 4$ cup raw vegetable.
16 ounces ( 1 pound) divided into 12.90 servings equals 1.241 oz for each $1 / 4$ cup serving.
If you are serving $1 / 2$ cup servings, then each serving will weigh 2.482 oz .

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## Baby Carrots, Fresh

If you need $155-1 / 2$ cup servings, how many total pounds of baby carrots do you need?

Each $1 ⁄ 2$ cup serving weighs 2.482 oz .

$155 \times 2.482 \mathrm{oz}=384.71$ ounces<br>$384.71 / 16 \mathrm{oz}=24.04$ pounds

## Search Results

| Meal Component | Category / Subcategory | Food As Purchased, AP | Purchase Unit | Servings <br> per Purchase Unit, EP | Serving Size per Meal Contribution |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fruits | Fruit and Fruit Juice FRUIT, MIXED | Fruit, Mixed, canned <br> Fruit Cocktaï (peaches, pears, pinespple, grapes, cherries) | №. 10 Can (108 oz) | 46.80 | 1/4 cup fruit and liquid |

Fruit Mixed, Canned (Fruit Cocktail)
Every \#10 can is equivalent to 46.9 Servings of $1 / 4$ cup fruit and liquid.
When offering $1 / 2$ cup portions of fruit mix, divide the above servings in half (due to doubling the portion from $1 / 4$ cup to $1 / 2$ cup).

One \#10 can yields 23.4-1⁄2 cup servings of Fruit Mix (undrained).

## Fruit Mixed, Canned

- One \#10 can yields 23.4-1⁄2 cup servings of Fruit Mix (undrained).
- How many cans do you need to open/use for 155 projected $1 / 2$ cup servings?
$155 / 23.4=6.6$ cans or 7


## Milk and Condiments

- Milk
- Specify milk types on your production record
- Count before and after service
- Condiments
- Record ALL condiments you offer each day
- Count condiments before and after service


## Basics-at-a-Glance

Scoops, ladles and portion servers are volume measuring utensils.
\#6 scoop = 2/3 cup, but does not weigh anything

4 ounce ladle or serving spoon is $1 / 2$ cup.

They are not scales!


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Cooking or Serving spoons




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## Food Crediting Documentation

From USDA: Processed Product Tip Sheet
"Child Nutrition (CN) Labels, product formulation statements, and product labels provide a way for food manufacturers to communicate with school program operators about how their products may contribute to the meal pattern requirements for meals served under the Department of Agriculture's (USDA) Child Nutrition programs."

## In other words...

- Crediting documentation is needed for:
- Meat/meat alternates (CN label or PFS)
- Grains (Nutrition Facts \& ingredient list or CN label or PFS)
- Purchased combination foods (CN label or PFS)


## The Gold Standard CN Labels

- Voluntary program
- Manufacturer provides product
- USDA analyzes product
- USDA generates CN Label for product
- Generally not found at retail outlets
- Most of the big vendors carry CN labeled products
- Speak to your vendor about these products


## CN Labels

"The CN Label provides a warranty against audit claims when the product is used according to the manufacturer's direction.

- Program operators may submit an original CN Label or a photocopy or photograph of the original CN Label during an AR as acceptable and valid documentation.
- If using a photocopy or photograph of the CN Label, follow this criteria:


## CN Labels

A photocopy or photograph of a CN label is only allowed when the copy or picture clearly shows the CN label attached to the original product carton/box/package.

Pictures and copies must be clear and legible.


## Flamebroiled Beef Patties Caramel Color Added

INOREDIENTS: Ground Beef (Not Mors Then 208\% Fsa), Witer, Eettured Vegetajle Protein Product (Soy Protein Concentrate, Caramal Color Zinc Oxide, Niseinamide, Ferrous Sulfate Copper Gluconate, Vitamin A Paimitate, Calci Pantothernate, Thiamine Nonouritate (81) Pyridoxine Hydrochloride (86), R"- nocolasalanin (B12) Sat, Sadium
Phosphate, Caramel Color Phosphate, Caramel Color CONTAIN: Soy




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THS PDOQUCT SHAIL

Fully Cooked Keep Frozen


One 2.5 oz Fully Cooked Flamebroiled Beef Pattie Provides 2.00 oz Equivalent Meat/Meat Alternate


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## CN Labels

- Organize by product type or manufacturer.
- Binder/Folder/Hanging File Box
- When using a new product or temporary substitution-keep those CN labels as well.


## School Equivalents



## Product Formulation Statement (PFS)

- Another method for manufacturers to demonstrate how their product contributes to meal pattern requirements.
- Used by manufacturers who choose not to use the CN label process.
- PFS is a document signed by representative from the manufacturer.
USOA does NOT approve the detailis on a PFS.


## USDA Child Nutrition Programs: TIPS for Evaluating a Manufacturer's Product Formulation Statement

## Checklist for

## Evaluating a PFS

A manufacturer's product formulation statement (PFS) is a signed certified document that provides a way for a manufacturer to demonstrate how a product may contribute to the meal pattern requirements of the United States Department of Agriculture's (USDA), Child Nutrition (CN) programs. A PFS is typically provided for processed products that do not have a CN Label. A CN Labeled product provides an assurance that the food provides the stated contributions toward CN meal pattern requirements. Program operators may request a signed manufacturer's PFS when purchasing a processed product without a CN Label.
USDA does not approve a manufacturer's PFS. Program operators are ultimately responsible for ensuring menu items meet meal pattern requirements; therefore, program operators should review and verify the crediting statement on a manufacturer's PFS before purchasing the product.

## Checklist for Evaluating a Manufacturer's PFS

(If " $N$ " is checked for any question below, contact the manufacturer to request the information)
 stamped, or electronic.

Does the PFS include product name, product code number, and serving/portion size?

Do the creditable ingredients* listed on the PFS match or have a similar description as the ingredients listed on the product label? For example, if the PFS lists "ground beef (not more than $20 \%$ fat)," the product label should also list "ground beef (not more than $20 \%$ fat)."

Do the creditable ingredients* listed on the PFS match or have a similar description to a food item listed in the Food Buying Guide (FBG) for Child Nutrition Programs (http://www.fns.usda.gov/tn/ food-buying-guide-for-child-nutrition-programs)?

If the product is a meat/meat alternate, does it contain an Alternate Protein Product (APP), such as soy concentrate? If yes, does the manufacturer provide supporting documentation that meets USDA's APP requirements? Specific requirements for APP products and examples of supporting documentation are available at http://www.fns.usda.gov/cnlabeling/food-manufacturersindustry.

# Product Formulation Statement (Product Analysis) for Meat/Meat Alternate (M/MA) Products 

| Product Name: | Jennie-O Fully Cooked Turkey Sausage Patties |  |  |  |  | Code No.: | 613203 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Manufacturer: | Hormel Foods Sales, LLC |  |  |  |  | Pack Size: | $160 / 1.025 \mathrm{oz}$. |  |
| l. Meat/Meat Alternate <br> Please fill out the chart below to determine the creditable amount of Meat/Meat Alternate |  |  |  |  |  |  |  |  |
| Description of Creditable Ingredients per Food Buying Guide |  |  | Ounces per Raw Portion of Creditable Ingredient |  |  | Multiply | Food Buying Guide Yield | Creditable Amount* |
| Turkey Boneless Fresh or Frozen |  |  | 1.4682 |  |  | X | 70 \% | 1.0277 |
| w/ Skin in Natural Proportions |  |  |  |  |  | X |  |  |
| A. Total Creditable Amount ${ }^{1}$ |  |  |  |  |  |  |  |  |
| *Creditable Amount - Multiply ounces per raw portion of creditable ingredient by the Food Buying Guide yield. <br> II. Alternate Protein Product (APP) <br> If the product contains APP, please fill out the chart below to determine the creditable amount of APP. If APP is used, you must provide documentation as described in Attachment A for each APP used. |  |  |  |  |  |  |  |  |
| Description of APP, manufacturer's name, and code number |  | Ounces Dry APP Per Portion |  | Multiply | \% of Protein, As-Is |  | Divide by $18^{* *}$ | Creditable Amount APP** |
|  |  |  |  | $\times$ |  |  | $\div$ by 18 |  |
| B. Total Creditable Amount ${ }^{1}$ |  |  |  |  |  |  |  |  |
| $C$. Total Creditable Amount ( $A+B$ rounded down to nearest $1 / 4 \mathrm{oz}$ ) |  |  |  |  |  |  |  | 1.0000 |

${ }^{*}$ Percent of Protein As-Is is provided on the attached APP documentation.
**18 is the percent of protein when fully hydrated.
*** Creditable amount of APP equals ounces of Dry APP multiplied by the percent of protein as-is divided by 18 . ${ }^{1}$ Total Creditable Amount must be rounded down to the nearest 0.25 Oz ( 1.49 would round down to 1.25 oz meat equivalent). Do not round up. If you are crediting both M/MA and APP, you do not need to round down in box $A$ until after you have added the creditable APP amount from box B.

Total weight (per portion) of product as purchased: 1.025 oz .
Total creditable amount of product (per portion): 1.0 oz .
(Reminder: Total creditable amount cannot count for more than the total weight of product)
I certify that the above information is true and correct and that a 1.025 $\qquad$ ounce serving of the above product (ready for serving) contains 1.0 $\qquad$ ounces of equivalent meat/meat alternate when prepared according to directions.

I further certify that any APP used in the product conforms to the Food and Nutrition Service Regulations (7 CFR Parts $210,220,225,226$, Appendix A) as demonstrated by the attached supplier documentation.
$\lambda \frac{\text { Qmy } 2 \text { nonli }}{\text { Signa34e }}$

Amy Gronli
Printed Name

Labeling and Nutrition Coordinator
Title

## Nutrition Facts Label and Ingredient List

- Adequate information for crediting most grain items found on Nutrition Facts label and ingredient list.
- Use the serving weight noted on the Nutrition Facts label to determine the weight of the portion you are serving.



## Bread

> INGREDIENTS: WHOLE WHEAT FLOUR, WATER. WHEAT GLUTEN, SUGAR; YEAST. VEGETABLE OIL (SOYBEAN), SALT, MOLASSES. MONOGLYCERIDES, CALCIUM PROPIONATE (PRESERVATIVE). DATEM. SOY LECITHIN. CITRIC ACID. POTASSIUM IODATE, GRAIN VINEGAR.
> CONTAINS WHEAT AND SOY. MAY CONTAIN TRACES OF MILK. DISTRIBUTED BY: WaImart Inc., Bentonville, AR 72716 CONTAINS A BIOENGINEERED FOOD INGREDIENT.
> R21-020-202351

## 1 slice weighs 26 grams

First ingredient is whole wheat flour.

## Bread

1 slice
weighs
26
grams

| Group B | Ounce Equivalent (oz eq) for Groupr |
| :--- | :--- |
| Bagels | 1 oz eq $=28 \mathrm{gm}$ or 1.0 oz |
| Batter type coating | $3 / 4 \mathrm{oz} \mathrm{eq}=21 \mathrm{gm}$ or 0.75 oz |
| Biscuits | $1 / 20 \mathrm{eq}=14 \mathrm{gmor} 0.50 \mathrm{oz}$ |
| Breads - all (for example sliced, French, Italian) | $1 / 40 \mathrm{eq}=7 \mathrm{gm}$ or 0.25 |
| Buns (hamburger and hot dog) |  |
| Sweet Crackers ${ }^{5}$ (graham crackers - all shapes, |  |
| animal crackers) |  |
| Egg roll skins |  |
| English muffins |  |
| Pita bread |  |
| Pizza crust |  |
| Pretzels (soft) |  |
| Rolls |  |
| Tortillas |  |
| Tortilla chips |  |
| Taco shells |  |

## 1 slice credits for 0.75 oz grain equivalent

## Bread

1 slice weighs 26 grams.

2 slices
weigh
52
grams

| Group B | Ounce Equivalent ( 0 zeq ) for Group B |
| :---: | :---: |
| Bagels | $1 \mathrm{oz} \mathrm{eq}=28 \mathrm{gm}$ or 1.0 oz |
| Batter type coating | $3 / 4 \mathrm{oz} \mathrm{eq}=21 \mathrm{gm}$ or 0.75 oz |
| Biscuits | 1/20zeq-14.gmoro. 02 |
| Breads - all (for example sliced, French, Italian) | $1 / 4 \mathrm{oz} \mathrm{eq}=7 \mathrm{gm}$ or 0.25 |
| Buns (hamburger and hot dog) |  |
| Sweet Crackers ${ }^{5}$ (graham crackers - all shapes, animal crackers) |  |
| Egg roll skins | 52 grams |
| English muffins | ora |
| Pita bread | divided by |
| Pizza crust |  |
| Pretzels (soft) | 28 grams = |
| Rolls |  |
| Tortillas | 1.857 OZ |
| Tortilla chips |  |
| Taco shells |  |

## 2 slices credit for 1.75 oz grain equivalent

## Standardized Recipes

- Standardized recipes are required for any menu item that contains 2 or more ingredients.
- Standardized recipes:
- Ensure product quality;
- Make menu planning more consistent;
- Make cost control easy; and
- Produce the same good product every time.


## Standardized Recipes

- If a school is standardizing a recipe, or modifying an existing recipe, detailed records must be kept. The following information must be included on the form:
- Yield: Include serving size and number of servings.
- All ingredients: Include the form such as fresh, frozen, or canned; packing medium such as canned in juice or light syrup, frozen with added sugar, or plain; fat content such as 20 percent fat ground beef or ground pork, no more than 30 percent fat.
- Correct measures, weights, and/or package size.
- Preparation procedures.


## Leftovers

- Schools should plan and prepare meals with the goal of serving one reimbursable lunch, and if applicable one reimbursable breakfast, per child per day.
- If a school has leftovers on a frequent basis, menu planning and production practices should be adjusted to reduce leftovers.
- Some options include:
- Using leftovers in subsequent meal periods.
- Must be approved by local health department.
- Offering "Share Tables"
- Check with local health department to ensure compliance food safety codes.
- Unopened food and beverage items on share table are then available to other children at no cost who may want additional servings.
- Food or beverage items left on the share table may be returned to the inventory. These items may then be served and claimed for reimbursement at another meal service.


## For a child with a disability (i.e. medical need)

- Must have ISBE’s Medical Authority Modified Meal Request Form on file OR a similar note from a recognized medical authority.
- Accommodating is required.
- Must be signed by licensed physician or other recognized medical authority.
- Statement must indicate dietary issue, food item to be omitted, and the required substitution.
- Meals are reimbursable (whether or not meal pattern is met).


## For a child without a disability (i.e. non-medical/personal preference)

- Must have ISBE’s Modified Meal Request Form from parent or guardian on file OR a similar note.
- Must indicate food item to be omitted and requested substitution.
- Dietary accommodations due to religious beliefs, vegetarian/vegan, etc.
- Not required to accommodate request.
- If accommodating, meals must still meet the meal pattern, including milk.


## Illinois https://www.isbe.net/Pages/School-Nutrition- <br> State Board of <br> Education <br> Special-Dietary.aspx

## Allowable Milk Substitutes for Children without a Disability

- Lactose-reduced or lactose-free milk at the appropriate fat content for each age group can be offered in place of regular milk.
- A written request is not required in this scenario.


## Allowable Milk Substitutes for Children without a Disability

- Non-dairy
substitutes must be nutritionally equivalent to cow's milk.
- Meet or exceed standards in chart.

| Nutrient | Per Cup |
| :--- | :--- |
| Calcium | 276 mg |
| Protein | 8 g |
| Vitamin A | 500 IU |
| Vitamin D | 100 IU |
| Magnesium | 24 mg |
| Phosphorus | 222 mg |
| Potassium | 349 mg |
| Riboflavin | 0.44 mg |
| Vitamin B-12 | 1.1 mcg |

# Recipe for Success <br> SNP BACK TO SCHOOL CONFERENCE 



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# Recipe 을 for Success <br> SNP BACK TO SCHOOL CONFERENCE 

Illinois State Board of Education
Nutrition Department 100 North First Street, W-270 Springfield, IL 62777-0001
cnp@isbe.net
www.isbe.net/nutrition

